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**Avoiding the "Powerball" Mentality with Inventing**  
**See the latest rant on our recent CKIC Inventors Blog:**  
[www.ckic.org/inventorblog.html](http://www.ckic.org/inventorblog.html)

**Links to More Info:**

Learn more about the CKIC!  
[www.ckic.org](http://www.ckic.org)

How to Become a Member  
[www.ckic.org/howtojoin.html](http://www.ckic.org/howtojoin.html)

Links to Inventors Resources  
[www.ckic.org/links.html](http://www.ckic.org/links.html)

**Open Meeting on May 5th: "Steps From the Light Bulb to the Market" with Don Skaggs & Mark Miller**

**JOIN US AT THE CENTRAL KENTUCKY INVENTORS COUNCIL ON TUESDAY, May 5th at 6:30p.m.:**

*The Light Bulb has Switched on - You've Got that Great Idea! So Now What Do You Do? What Steps Take You From the Idea to the Market??*

Find Out at the Next CKIC Open Meeting as We Present:



***"Steps From the Light Bulb to the Market"***

*with our own Don Skaggs and Mark Miller*

**Rev-up Your Invention Engine with this new and interactive learning experience for both new and seasoned inventors alike.**



Do you want to finally **step out** from just the "I've got a great idea" stage, and move forward with your invention? Do you feel "stuck" at a certain point in your own personal invention process? Whether you're new to inventing, a seasoned or a serial inventor, you will want to attend this meeting. Get your invention into gear for 2009 at the CKIC!

**When:** Tuesday, May 5th, 2009  
**Where:** Bluegrass Area Development Center, 699 Perimeter Drive, Lexington KY  
**Time:** Doors open for networking at 6:30pm, Meeting begins at 7:00pm



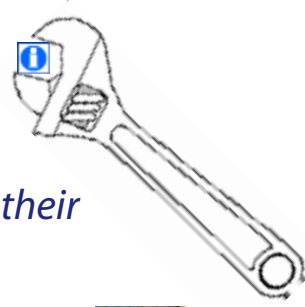
**May 12th: Inventor's Workshop (for CKIC Members Only!)**

**Join Us For Our Monthly, Members-Only - Inventors Workshop**



Hosted by CKIC President Emeritus **DON WEST**

- This workshop is designed to help the inventor move from the idea stage through the invention process, by allowing for inventors to discuss and learn from constructive information concerning their ideas in a free and unencumbered, legally binding format.



***This Meeting is Open to CKIC Members Only***

Not a Member? Come and join us: Membership is only \$40/yr  
 Where? Bluegrass Development Center, 699 Perimeter Drive.  
 Call 859-201-1311 Or Contact us at [info@ckic.org](mailto:info@ckic.org).



*Do you have a great idea for an invention? Find out what you can do!*

**July 21st: Entrepreneurs Roundtable at Bob Evans**

**Network at the CKIC Entrepreneurs Roundtable**



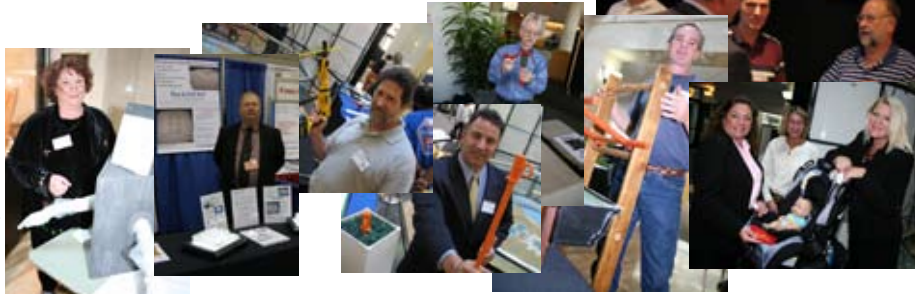
*Is your invention at or nearing the commercialization stage?  
 Are you now reaching the "business" phase and want to hear from others that have?  
 Are you an entrepreneur looking for new products to add to your line?  
 Do you have a valuable product or service that would be beneficial to inventors or entrepreneurs?*



*The CKIC Entrepreneurs Roundtable is an informal quarterly meeting to network and provide market-stage inventors, entrepreneurs and others a chance to exchange ideas and benefit from other's experiences. Hosted by Don Skaggs. If you are bringing your invention to this stage, or could provide a valuable service to those who are, please join us at 6:30 on Tuesday, July 21st at the Bob Evans on Richmond Rd near New Circle.*

***Our Next Entrepreneurs Roundtable is -***

**When:** Tuesday, July 21st, 2009  
**Where:** Bob Evans Restaurant, 2566 Richmond Rd, Lexington KY  
**Time:** 6:30pm



**A Climate of Opportunity: Inventing a Solution to an Outsourcing Problem**

According to *Fortune Small Business* (April, 2009), instead of complaining about business being outsourced overseas, one company is taking advantage of the situation. Jeffrey Glassman's company, Darn It! has a motto: "Your problem is our business!" - Since the mid-'90s, when many U.S. clothing retailers began to ship their manufacturing work overseas, Darn It! has been working, on the down-low, with companies that are forced to repair their offshore-produced garments, toys and other goods.

Need to switch the labels on 10,000 made-in-China T-shirts? Desperate to remove stains from 20,000 cutting boards? Hassles like these mean \$4 million in annual revenue for the company.

Glassman, 40, got the idea for Darn It! just as his father's decades-old clothing manufacturing firm, was going under. One of his dad's former customers had just started having garments made in Mexico. He turned to Glassman for help fixing 30,000 pairs of pants and 30,000 skirts. Mission accomplished, the customer gave Glassman some free advice. "He suggested that there might be a need for a service business like this for major manufacturers in the years to come," Glassman recalls.



**Experience the Valuable Instruction, Motivation and Power of Connections at the CKIC !**

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 phone - (859) 201-1311  
 web - <http://www.ckic.org>

**CKIC Officers:**  
 President - Don Skaggs  
 Vice-President - Mark Miller  
 Treasurer - Jim Hill